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U. S. Department of Agriculture.

Your Order . . .
Plus Your Neighbor's Order
Means that you can . .

SAVE MONEY
ON QUALITY
FARM SEEDS

This Easy Way

Read what others have saved last year . . . and see how easily you can save this year.

HOFFMAN'S
FAMOUS QUALITY SEEDS

Have been the choice of successful farmers for 35 years

HOFFMAN'S NEW 1934 CATALOG will be mailed you on February 1st with complete listing of seeds and prices. Also full details about HOFFMAN'S MONEY SAVING PLAN.

HOW YOU CAN SAVE MONEY ON YOUR FARM SEEDS THIS YEAR

Here Is What You Save

(Regular Price List Quotations Govern All These Savings)

On Orders for $10.00 to $14.99 — *You take off 2%*

On Orders for 15.00 to 29.99 — *You take off 3%*

On Orders for 30.00 to 59.99 — *You take off 4%*

On Orders for 60.00 to 119.99 — *You take off 5%*

On Orders for 120.00 to 239.99 — *You take off 6%*

On Orders for 240.00 to 419.99 — *You take off 7%*

On Orders for 420.00 to 649.99 — *You take off 8%*

On Orders for 650.00 and over — *You take off 9%*

Because you may not need much seed on your own farm—is exactly why this Plan will help you. . . .Get your friends and neighbors to buy with you. . . .The more you buy—the greater your savings!

Suppose you need $15.00 worth of seeds—YOU SAVE 45c. But if you can get four neighbors to buy with you and each neighbor buys $15.00 worth of seed—the total purchase will then be $75.00 . . . AND YOU SAVE 75c instead of 45c and your four neighbors also save 75c each.

Again, if you need $120.00 worth of seed—YOU SAVE $7.20. But if you buy with four neighbors and each of them also buys $120.00 worth of seed—you will then make up an order of five times $120.00 or $600.00 worth of seed . . . AND YOU THEREFORE SAVE $9.60 and so does every one of your neighbors, who all share this increased saving.

It would be a good thing for you now to talk to your friends and neighbors and get them to club together so that you can send in their orders for HOFFMAN'S SEEDS and not only make this substantial saving for yourself but you and your neighbors will also save on each other's purchases.

Another thing to remember about HOFFMAN'S MONEY SAVING PLAN is that every order that you send in during 1934 is credited to your account. You get a substantial discount on each order. . . . Finally your whole year's purchases are totaled. A discount on that total has thus been earned by you . . . and if you have not already taken off total discounts, equal to that amount, check for difference will be mailed you. YOU CAN EASILY SEE HOW IT WILL PAY YOU AND YOUR NEIGHBORS TO BUY TOGETHER. Be sure that you buy all your seeds during 1934 from HOFFMAN'S.

Year after year our many friends and customers have asked us this question: "How can we club together and buy HOFFMAN'S QUALITY FARM SEEDS . . . at a substantial saving? In other words, if a group of farmers and neighbors club together and buy seeds . . . can we save money?"

Our answer is "YES."

This is how you do it.

START NOW. Your neighbors are thinking about their seed requirements. Call them up . . . or see them yourself and tell them that if you all club together and buy HOFFMAN'S QUALITY FARM SEEDS you will all make a substantial saving this year.

WRITE TODAY

. . . Send us the names of your friends and neighbors so we can send them . . . . . THE NEW 1934 HOFFMAN CATALOG.

TALK TO THEM NOW ABOUT HOFFMAN'S MONEY SAVING PLAN . . . Get them to pool their orders in with yours and YOU WILL ALL SAVE MONEY.

See What Others Saved in 1933

One of our old customers in Rising Sun, Maryland, recently saved $3.87 . . . what did you save on your order this year?

Another old friend of ours in Barto, Pennsylvania, saved $3.11 on his order of $62.20.

• • •

$4.13 saved on an order of $82.57. That's what one farmer in Norristown, Pennsylvania, saved this year.

They all save something, providing the order is over $10.00.

• • •

One friend of ours just deducted 63c from his bill. Well, after all, 63c is worth saving . . . isn't it?

$8.08 is a nice little sum to put in your pocket. That's what one of our customers up in Hollidaysburg, Pennsylvania, saved.

• • •

One fellow recently saved $1.04.

Another one $15.89.

Another one $2.17.

One saved 99c.

Another one saved $5.83.

$8.30, that's what one of our old customers saved up in Lehighton, Pennsylvania.

• • •

A. W. F. in Stouchsburg, Pennsylvania, saved $7.70.

We just sent out a check for 54c.

J. L. in Connecticut saved $6.62.

B. F. R., Auburn, N. Y., saved $5.19.

L. W. A. in Maryland saved $4.52.

We just sent a check for $3.14 down to Edinburg, Virginia.

Sent off another check of $3.71 to Plainville, Connecticut.

F. R. D., Guilford, Connecticut, saved $1.42.

• • •

Here is a big check—$42.86 sent to an old friend and customer of ours at Allamuchy, N. J.

And here is a little check for 62c sent to another old friend in Somerset County, N. J.

W. J. S., Kittanning, Pennsylvania, just received a check for $12.00—that's what he saved.

• • •

And J. F. C., Warwick, N. Y., saved $7.28.

A. H. HOFFMAN, INC.

LANDISVILLE • LANCASTER COUNTY • PENNSYLVANIA

ADVANCE NEWS on FARM SEEDS

The old law of supply and demand, still has much to do with the seed business. . . Here are some up-to-date facts about seed supplies, that may interest you—and perhaps help you.

Clover Seed

For the first time in many years, American Clover seed has been exported to foreign countries, many carloads of it. Due to the lowered value of the dollar, those countries can buy our seed at a price advantage. . . In the first place, our American crop of Red Clover seed was only about 75% of normal. . . Alsike Clover is estimated at around 60%. . Sweet Clover at 60%. . The whole situation seems strong!

Alfalfa

Early in the fall, reports showed a tremendous crop of alfalfa seed. But when hulling was completed, there had been an enormous shrink, due to so very much immature, blasted seed which was removed in cleaning. Present values are strong. Demand will likely be heavy.

Timothy Seed

This year's crop has been estimated at anywhere from 35% to 55% of normal. In any case, it is surely way short. Although prices already seem high, some authorities claim much higher prices later.

Seed Oats

No Eastern reader need be told about oats. . . he knows! Of all the nation's grain crops, oats is by far the shortest. In spite of this extreme shortage, Hoffman patrons can secure extremely fine seed, and at very fair prices. . . Early orders are urged.

Corn

Early in the growing season, supply of seed corn promised extra well. Then came the severe storms. They took an enormous toll. Result is a really shortened supply of certain varieties—but at least ample for the needs of those who will engage their supply early.

Soy Beans

Reports seem conflicting. But it is now a known fact that Eastern-grown supply is not large. Markets have already shown much strength. Later advances would not be surprising.

Potatoes

It always happens. . . following the years when potatoes bring good prices, there is a great big demand for new seed. This situation brings higher seed prices. . . Early demand has been good, with stronger markets already resulting. This past week, it was learned that one large Maine Shipper is just about sold out of certified seed.

A. H. HOFFMAN, Inc., Landisville, Penna.

(OVER)

EARLY SEED-BUYERS

(See other side)

Printers have delayed the new Hoffman Catalog. It will reach you before long. But so many folks are asking for quotations, that this card was printed, and is now mailed in advance of the catalog. We would cheerfully enter your order at today's prices, if you tell us **Now,** to do so. . . Shipment could be made whenever you later instruct. No down payment now.

Four Main Points to Remember

1. You are here offered first Quality Seeds.
2. Bags are free at quoted prices.
3. Freight is paid to your station on shipments that weigh 100 lbs. or more.
4. You figure these prices, but **you take off a cash-saving** (per schedule below). . . This is IMPORTANT to YOU!

PRICES: Jan. 20, 1934—Subject to later change

"Economy" Red Clover	$11.00	Shadeland Victory Oats	$1.00
"Extra" Red Clover	11.50	Swedish Select Oats	.95
"Economy" Alsike	11.50	Lanc. Co. Sure Crop Corn	2.25
"Extra" Alsike	12.00	White Cap Yellow Dent	2.25
"Extra" Mammoth Clover	11.75	Red Cob White Ensilage	2.00
Economical Mixture	8.90	Long's Champion Yellow	2.40
"Farmers Cho." Timothy	4.60	Early 90-Day	2.25
White Sweet Clover	4.50	Wilson Black Soy Beans	1.90
Kansas Alfalfa	10.00	Green Mountains (2 bu.)	4.75
Northwest Alfalfa	11.25	Irish Cobbler Potatoes "	4.75
Grimm Alfalfa	13.50	Michigan Russets "	5.20
Alsike & Timothy Mxt	5.40	New York Russets "	4.90

On orders for $ 10 to $ 14.99	You take off	2%
" " " 15 to 29.99	You take off	3%
" " " 30 to 59.99	You take off	4%
" " " 60 to 119.99	You take off	5%
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" " " 240 to 419.99	You take off	7%
" " " 420 to 649.99	You take off	8%
" " " 650 to 999.99	You take off	9%

"Make it more in '34"

Whatever your saving was on 1933 Hoffman purchases, we urge you to increase your rate of saving this year. . . You can do it so easily. Read enclosed circular. . . We mean it sincerely, when we say—"Make it more in '34".

A. H. HOFFMAN, Inc., Landisville, Pa.

"Hoffman's Seeds
Make Money for You!"

12.73

Hoffman's

EXTRA QUALITY
FARM SEEDS

PRICE LIST
ISSUED
February 12, 1934

Please remember:

1. **You pay less than these prices**
   because of the savings explained in table to the right.

2. **Freight is Paid**
   on 100 lbs. or over
   This offer applies to any railroad freight station in Penna., New Jersey, Maryland, Delaware, New York, Ohio, West Virginia, Conn., Virginia, Rhode Island and Mass.

3. **Bags are Free**
   And bags are not weighed in with seed. . . . You get full net weight of seed in every bag.

Here's What You Save

(Orders for amounts under $10 are figured at prices below)

On each order for

$ 10 to $ 14.99	You take off	2%	*(2c. on every dollar)*
15 to 29.99	You take off	3%	*(3c. on every dollar)*
30 to 59.99	You take off	4%	*(4c. on every dollar)*
60 to 119.99	You take off	5%	*(5c. on every dollar)*
120 to 239.99	You take off	6%	*(6c. on every dollar)*
240 to 419.99	You take off	7%	*(7c. on every dollar)*
420 to 649.99	You take off	8%	*(8c. on every dollar)*
650 to 999.99	You take off	9%	*(9c. on every dollar)*

Figure Your Savings this Way:

Make up your order, using the prices quoted below. Each time your order amounts to $10 or more, you take the benefit of the savings shown in schedule to the left. . . . Deduct your saving from the remittance you send along with your order.

Careful records are kept here of each order you send in. . . . You take off each time you order, just the exact rate shown to the left. . . . and on November 1, 1934, (the close of our year) we'll adjust with you, for all extra amounts due you.

A. H. HOFFMAN, Inc., Landisville, Lancaster County, Penna.

These prices are in effect on date of this List. . . . If you should delay ordering, please let us send new Price List when ready. . . . . Some prices may have to change.

CLOVER SEED

(60 lbs. per Bushel)	Price Per Bu.
Economy Alsike Clover	$11.50
Extra Alsike Clover	12.00
Economy Red Clover	11.00
Extra Red Clover--(U. S. Verified)	11.50
Extra Mammoth--(U. S. Verified)	11.75
Sweet Clover (White	4.75
Sweet Clover (Yellow)	4.90
Sweet Clover (Grundy Co.)	5.00
Crimson Clover	6.60
Japan Clover (25 lb. bu.)	2.70
Korean Lespedeza (25 lb. bu.)	2.80
White Dutch Clover (per lb.)	.32

ALFALFA

(60 lbs. per Bushel)	Price Per Bu.
Kansas (U. S. Verified)	$10.25
Northwest (U. S. Verified)	11.50
Genuine Grimm (U. S. Verified)	13.25
State Certified Grimm	15.00

CLOVER MIXTURES

Economical (56 lb. bu.) ..... $ 8.90
(About ½ Red Clover—¼ Alsike—¼ Timothy)

Alsike & Timothy (45 lb. bu.) .. 5.25
(Contains over 20% Alsike—very clean)

TIMOTHY SEED

(45 lbs. per bushel)

Farmer's Choice Timothy ..... $ 4.75

GRASS SEEDS

Hay & Pasture Mixture	(32 lb.)	$ 4.20
Kentucky Blue	(14 lb.)	2.65
Fancy Red Top	(32 lb)	4.10
Canada Blue	(14 lb.)	2.95
Orchard Grass	(14 lb.)	2.30
Meadow Fescue	(24 lb.)	2.75
Native Rye	(24 lb.)	2.65
English Rye	(24 lb)	3.75
Bromus Inermis	(14 lb.)	2.70
Tall Meadow Oat	(14 lb.)	2.80
Hoffman's Lawn	(per lb.)	.30
Shady Lawn	(per lb.)	.35

SEED OATS

(32 lbs. per Bushel)	Price Per Bu.
Peerless	$ .88
Silver Mine	.92
Swedish Select	.95
Shadeland Victory	1.00
Shadeland Climax	1.15

CANADA PEAS

Canada Field Peas ..... $ 3.25

BARLEY (48 lbs. per Bushel)

Wisconsin Pedigree--Bearded	$ 1.65
Velvet	1.70
Beardless	1.80

SOY BEANS (60 lbs. per Bushel)

Wilson Black	$ 2.25
Manchu	2.30
Virginia	2.15
Mammoth Yellow	2.30
Illini (Early)	2.35
Mixed Soy Beans	2.00

COW PEAS (60 lbs. per Bushel)

New Era	$ 2.75
Whippoorwill	2.75

SUNDRY SEEDS

Spring Vetch	50 lb.	$ 3.75
Winter Vetch	60 lb.	6.75
Amber Sorghum	50 lb.	2.40
Sudan Grass	(per lb.)	.08
Dwarf Essex Rape	(per lb.)	.08
Hog Pasture Mixture	(per lb.)	.06
Cow Horn Turnip	(per lb.)	.40

SPRING GRAINS

Marquis Spring Wheat	$ 2.15
Spring Rye	
Speltz (40 lb.)	1.50
Japanese Buckwheat	1.40

SEED CORN

(56 lbs. per Bushel)	Price Per Bu.
Lancaster County Sure Crop	$ 2.40
White Cap Yellow Dent	2.40
Red Cob White Ensilage	2.25
Golden Queen	2.40
Hoffman Early 90-Day	2.40
Reid's Yellow Dent	2.50
Early Leaming	2.40
Long's Champion Yellow	2.50
Improved Leaming	2.40
Yellow Flint	2.40
Eureka Ensilage	2.50
Johnson County White	2.50

SEED POTATOES

(Maine-grown, 2-bu. sack)

Certified Irish Cobbler	$ 4.95
Certified Green Mountain	4.75
Certified Early Surprise	4.95
Early Rose	5.00
Sir Walter Raleigh	4.85
Carman No. 3	4.85

(New York State, 2-bu. sack)

Certified Russets	4.80
Certified White Rurals	4.80
Certified Rural New Yorker	4.80

(Michigan-grown, 2-bu. sack)

Certified Russets	$ 5.10

MILLETS

Golden Millet	(48 lb.)	$ 2.60
Hungarian Millet	(48 lb.)	2.50
Japanese Millet	(32 lb.)	1.75

"CAHOON" SEED SOWERS

Postage Prepaid, $4.50

CLIPPER SEED CLEANERS

No. 1-B—$38 No. 2-B—$44

Prices printed in Catalog are not correct.

Freight Paid

"HOFFMAN INOCULANT"

(Prices include Prepaid Postage)

For Alfalfa & Sweet Clover
For Red, Mammoth, White, and Alsike Clovers
For Japan Clover

¼ bu. size	½ bu. size	1 bu. size	2½ bu. size
$0.25	$0.35	$0.65	$1.40

For Soy Beans
For Cow Peas
For Vetch
For Garden Peas & Beans

½ bu. size	1 bu. size	2 bu. size	5 bu. size
$0.25	$0.35	$0.65	$1.40

"CERESAN"

For Barley, Oats, Wheat, etc.

1 lb.....$0.75 5 lbs.....$3.00

"SEMESAN JR."

For Seed Corn Only

4 oz. ....$0.50 5 lbs.....$7.00
1 lb.....$1.50

"SEMESAN BEL"

For Seed Potatoes

4 oz. ....$0.50 5 lbs.....$ 8.00
1 lb.....$1.75

Above Disinfectants cannot be sent by mail—they must be sent by Freight or Express. Order same shipped along with your seeds.

"SOILTEX"

For Testing Soils

Each Outfit (Postpaid) $1.00

CROW REPELLENT

For Treating Seed Corn

1 bu. size.....$0.60
2 bu. size..... 1.00
4 bu. size..... 1.75

You save money on every Hoffman order for $10 or more. You'll save more money, buying ALL your Seeds from Hoffman this year—because every order helps you to make your year's total bigger—and the bigger your year's total—the bigger your rate of saving on the whole business!

Therefore, you are urged to mail with your own order, the seed orders of your friends and neighbors—thus gaining the highest possible rate of saving for both yourself and your friends. . . . . Because of the above,

You pay less *than* prices quoted

You decide it yourself, just how much less you shall pay. . . Fix your own rate. . . . . See table inside. . . . . Make the most of this liberal offer!

6273

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★ MAR 24 1934 ★
U. S. Department of Agriculture

"Hoffman's Seeds Make Money for You!"

Hoffman's

EXTRA QUALITY
FARM SEEDS

PRICE LIST
ISSUED
March 15, 1934

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